



Based on Articles 28, 69, Paragraph 3, and 72 of the Law on Privatization ("Official Gazette of the RoS", Nos. 38/2001, 18/2003, 45/2005 and 123/2007), Article 9 of the Law on the Privatization Agency ("Official Gazette of the RoS", Nos. 38/2001 and 135/2004), and Article 9 of the Law on the Share Fund ("Official Gazette of the RoS", Nos. 38/2001 and 45/2005), the Privatization Agency (hereinafter: "Agency") hereby issues this:

PUBLIC INVITATION

for participation in public tender for sale of 180,079 shares CFI-code: ESVUFR, ISIN-number: RSBSMBE76954, with nominal value of RSD 500.00 (hereinafter: Block of Shares), owned by the Share Fund, representing 75.06983% of the total capital of:

the Company for Production and Assembling of Prefabricated Concrete Elements "Betonjerka", Joint Stock Company, Sombor, Apatinski Put bb (hereinafter: the Company)

Tender Code: BTS 10/09

- 1. Total registered capital of the Company consists of 75.06983% capital owned by the Share Fund of the Republic of Serbia, 24.67171% capital owned by individual persons, and 0.25846% capital owned by Legal Entities.
- 2. The Agency is offering for sale the Block of Shares consisting of 180,079 shares CFI-code: ESVUFR, ISIN-No: RSBSME76954, with nominal value of 500.00 Dinars, in the portfolio of the Share Fund of the Republic of Serbia, representing 75.06983% of the total capital of the Company.

The Bidder is obliged to offer the price per share for all shares of the Company, considering that upon signing of the Agreement for Sale and Purchase of the Block of Shares, the Share Fund shall invite all remaining individual shareholders to join their shares with the shares in the portfolio of the Share Fund, for the purpose of sale.

3. Information about the Company:

ID Number: 08803927

Seat: Apatinski Put bb, 25000 Sombor, Republic of Serbia

Phone: +381(25) 421-085 +381(25)421-312 Fax: +381(25) 421-099

Core activity: Production of concrete products for civil engineering

More data about the Company can be found at the following Internet address:

http://www.priv.rs/pregled_preduzeca/pdf/e-teaser_21552.pdf

More details about the Company, as well as the Instruction to Bidders (hereinafter: "Tender Documents") shall be available to all interested tender participants after the signing of the Confidentiality Agreement and payment of the Tender Documents Fee.

The Tender Documents Fee is EUR 8,000 (Euro eight thousand).

The Agency has appointed "**Dil Inzenjering Konsalting**" **d.o.o.**, Belgrade, as the consultant in this privatization procedure (hereinafter: "the Consultant").

4. A bid may be submitted by:





A. An interested bidder who fulfills the following conditions:

- It has purchased the Tender Documents, and
- It has been engaged in the production of materials and/or products for civil engineering (made of concrete and/or cement and/or lime and/or stone) in last 3 (three) business years in continuity, and it has generated operating income exceeding the amount of EUR 5,000,000 (Euro five million) in year 2008, or it has been engaged in civil engineering business in last 3 (three) business years in continuity, and it has generated operating income exceeding the amount of EUR 12,000,000 (Euro twelve million) in year 2008.

The parent company that fulfills the requirements from this Clause of the Public Invitation, also has the right to submit a bid if its subsidiary has purchased the Tender Documents.

A subsidiary has the right to submit a bid if it fulfills the requirements from this Clause of the Public Invitation and also if its parent company has purchased the Tender Documents.

B. If the interested bidder is a Consortium, it must cumulatively fulfill the following conditions:

- All Consortium members have adopted the Decision on organizing and entering the Consortium.
- All Consortium members have concluded a written Consortium Agreement and certified it with the court, i.e. other competent body (in the case of foreign legal entities and natural persons),
- Each Consortium member has assumed unlimited joint and several liability by the provisions of the Consortium Agreement.
- The Consortium Agreement specifies each member's percentage in the acquisition of the capital of the Company,
- All Consortium members have signed a certified Power of Attorney for the member representing the Consortium,
- All Consortium members have signed the Confidentiality Agreement,
- At least one of the Consortium members has purchased the Tender Documents;
- The Consortium Leader with at least 51% stake in Consortium fulfills the following condition:

It has been engaged in the production of materials and/or products for civil engineering (made of concrete and/or cement and/or lime and/or stone in last 3 (three) business years in continuity), and it has generated operating income exceeding the amount of EUR 5,000,000 (Euro five million) in year 2008, or it has been engaged in civil engineering business in last 3 (three) business years in continuity, and it has generated operating income exceeding the amount of EUR 12,000,000 (Euro twelve million) in year 2008.

5. The Agency is hereby inviting all the parties interested to participate in tender procedure to submit a written request for purchasing the Tender Documents of the Company, no later then by October 30, 2009 at 4.30 pm (Belgrade time).

Tender Documents will be available to interested parties from October 12, 2009.

Written requests for purchase of Tender Documents shall be submitted to the Consultant by mail, e-mail, or fax, clearly marked "Request for Purchasing the Tender Documents – Tender Code: BTS 10/09".





Upon receipt of this request, an invoice for payment of the Tender Documents Fee, as well as the Confidentiality Agreement for signature, shall be forwarded to the applicant's authorized representative by mail, e-mail, or fax. The signed Confidentiality Agreement must be immediately faxed and mailed back to the Consultant at the address below.

Upon receipt of the signed Confidentiality Agreement, the proof of authorization for the person who signed the Confidentiality Agreement, and the proof of payment of the Tender Documents Fee, the Consultant shall, after the expiration of the deadline from Paragraph 2 of this Clause, deliver the Tender Documents to the tender participant by mail/e-mail or hand it over to its authorized representative.

The Consultant and the Agency shall not be liable in case of loss or delay that may occur in delivery of any document.

6. The deadline for submitting final binding offers for purchasing 75.06983% of the total capital of the Company by interested bidders is **November 27**, **2009 at 4.30 p.m.** (**Belgrade time**).

If necessary, the Privatization Agency shall retain the right to change conditions and deadlines in this Public Invitation.

As a prerequisite for submitting a bid, a deposit must be paid or a Bid Bond must be submitted in the amount of EUR 50,000 (Euro fifty thousand).

7. For any questions pertaining to this Public Invitation, interested parties may contact persons listed below, in Serbian or English language.

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